

Developments for retail trade

during the second quarter of 2005

Statistics in focus

INDUSTRY, TRADE AND
SERVICES

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Author

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Seasonally adjusted indices for the volume of sales within the retail trade sector grew at a modest pace in the EU-25, while falling in the euro-zone between the first and second quarters of 2005. This was in contrast to the evolution witnessed in the previous quarter, when the pace of sales growth had accelerated in both the EU-25 and the euro-zone. Retail sales rose by 0.1 % in the EU-25 in the second quarter of 2005, the lowest quarter on quarter increase since the first quarter of 2003. In the euro-zone sales fell by 0.3 %; this contraction could be partly attributed to a correction, as retail sales had expanded by as much as 0.7 % between the final quarter of 2004 and the first quarter of 2005 (the highest quarter on quarter growth rate since the third quarter of 2002).

On the basis of a comparison with the same quarter of a year before, working day adjusted indices for the volume of sales in the retail trade sector grew by 1.1 % in the second quarter of 2005 in the EU-25 and by 0.6 % in the euro-zone. As such, the EU-25 growth rate was the lowest recorded since the third quarter of 2003, while the latest rate for the euro-zone was the lowest recorded since the second quarter of 2004.

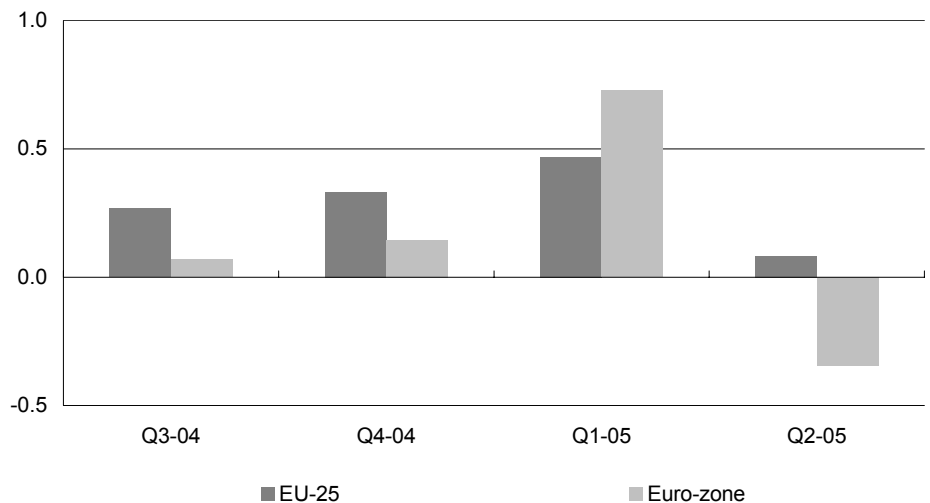


Figure 1: VOLUME OF SALES INDEX FOR RETAIL TRADE, SEASONALLY ADJUSTED DATA, GROWTH RATES COMPARED TO THE PREVIOUS QUARTER (%); SOURCE: EUROSTAT STS

	Quarter on quarter growth rates, seasonally adjusted data		Year on year growth rates, working day adjusted data	
	EU-25	Euro-zone	EU-25	Euro-zone
Q3-04	0.3	0.1	2.4	0.7
Q4-04	0.3	0.1	2.2	0.9
Q1-05	0.5	0.7	1.9	1.1
Q2-05	0.1	-0.3	1.1	0.6

Table 1: VOLUME OF SALES INDEX FOR RETAIL TRADE, GROWTH RATES (%); SOURCE: EUROSTAT STS



Volume of sales index for retail trade

The modest quarter on quarter increase in EU-25 retail sales volumes could be attributed to a 0.2 % contraction in sales of food, beverages and tobacco products, which dampened the 0.3 % growth in sales of non-food products between the first and second quarters of 2005.

In the euro-zone the contrast in rates was more pronounced, as retail sales of food, beverages and tobacco products contracted by 0.8 % in the second quarter of 2005, while there was no change in the volume of sales for non-food products.

Among the Member States for which data are available in the first and second quarters of 2005, Belgium and Poland saw growth in retail sales volumes rebound into positive territory between the first and second quarters of 2005. However, in France, Italy and Luxembourg there was confirmation of contracting sales in the second quarter. Germany, the Netherlands and Austria were the only countries to report sales growth in the first quarter of 2005 followed by a contraction in the second quarter.

		Weights (% of total)	Quarter on quarter growth rates, seasonally adjusted data						Year on year growth rates, working day adjusted data					
			Q1-04	Q2-04	Q3-04	Q4-04	Q1-05	Q2-05	Q1-04	Q2-04	Q3-04	Q4-04	Q1-05	Q2-05
Retail trade	EU-25	100.0	0.9	0.7	0.3	0.3	0.5	0.1	2.6	2.5	2.4	2.2	1.9	1.1
	Euro-zone	100.0	0.3	0.3	0.1	0.1	0.7	-0.3	1.1	0.5	0.7	0.9	1.1	0.6
Retail sale of food, beverages and tobacco	EU-25	43.9	0.6	0.3	0.3	0.5	0.4	-0.2	2.2	1.2	1.3	1.8	1.7	0.8
	Euro-zone	43.7	0.0	0.3	0.2	0.3	0.4	-0.8	1.3	0.1	0.3	1.1	1.0	0.0
Retail sale of non-food products	EU-25	56.1	1.1	0.9	0.3	0.2	0.5	0.3	2.9	3.4	3.3	2.4	2.0	1.1
	Euro-zone	56.3	0.3	0.4	0.0	0.0	0.8	0.0	0.6	0.9	0.9	0.7	1.1	0.7
of which,														
Textiles, clothing, footwear & leather goods	EU-25	10.5	1.4	1.0	0.3	0.1	1.0	0.9	2.1	3.2	3.5	2.7	2.6	2.4
	Euro-zone	10.6	1.1	0.4	-0.1	-0.4	0.7	0.6	-1.2	0.3	1.3	0.7	0.8	0.9
Household equipment	EU-25	14.1	2.2	0.9	0.2	0.2	0.3	0.5	4.8	4.8	4.3	3.4	1.7	1.2
	Euro-zone	14.8	1.9	0.3	-0.3	0.0	0.4	0.7	2.5	2.9	2.1	1.8	0.5	0.9
Books, newspapers and sale in specialised stores	EU-25	12.6	1.7	1.1	-0.1	0.5	-0.4	0.0	3.1	4.4	3.8	3.4	1.1	-0.1
	Euro-zone	12.1	0.2	0.1	-0.5	0.7	0.1	-0.2	-0.8	-0.2	-0.3	0.7	0.6	0.1

Table 2: VOLUME OF SALES INDEX, GROWTH RATES (%); SOURCE: EUROSTAT STS

	Quarter on quarter growth rates, seasonally adjusted data						Year on year growth rates, working day adjusted data					
	Q1-04	Q2-04	Q3-04	Q4-04	Q1-05	Q2-05	Q1-04	Q2-04	Q3-04	Q4-04	Q1-05	Q2-05
EU-25	0.9	0.7	0.3	0.3	0.5	0.1	2.6	2.5	2.4	2.2	1.9	1.1
Euro-zone	0.3	0.3	0.1	0.1	0.7	-0.3	1.1	0.5	0.7	0.9	1.1	0.6
BE	0.9	0.3	0.2	1.5	-3.1	4.7	0.4	0.8	1.7	2.7	-1.2	3.2
CZ	0.8	0.6	0.9	0.8	0.5	1.1	2.6	3.1	3.2	2.8	3.6	2.5
DK	3.7	0.9	2.6	3.4	1.7	3.0	6.8	6.8	7.8	10.7	9.0	9.9
DE	-0.5	0.1	0.9	0.2	1.0	-0.6	0.4	-0.5	0.6	0.6	2.3	1.5
EE	2.6	3.2	2.7	2.1	4.2	3.4	13.6	13.0	12.3	10.9	12.9	13.1
EL	1.7	0.5	1.1	0.6	0.8	1.3	4.9	5.0	4.7	3.5	2.6	4.1
ES	1.0	0.2	-0.4	1.7	0.6	0.2	4.3	2.5	0.9	2.5	2.3	2.2
FR	0.8	0.4	0.4	0.1	-0.1	-0.2	2.2	1.7	1.7	1.9	0.3	-0.3
IE	1.0	1.8	0.6	1.4	1.8	1.2	3.1	3.9	4.9	4.8	5.7	5.2
IT	-0.6	-0.8	-0.7	-0.3	0.0	-0.7	-1.4	-2.6	-3.2	-2.3	-0.8	-2.1
CY	2.1	-0.4	1.4	1.2	1.2	:	7.5	2.3	1.5	2.8	5.4	:
LV	-0.5	5.2	2.6	4.5	7.4	2.9	13.0	13.8	10.5	11.3	23.1	18.3
LT	2.2	1.8	1.1	2.9	2.0	4.3	13.7	12.8	8.6	8.4	7.2	10.8
LU	-0.7	1.0	-0.1	-0.3	-0.3	-1.5	0.6	0.7	1.0	0.2	0.9	-2.9
HU	0.9	1.3	0.9	1.0	1.2	1.9	5.7	8.0	5.3	3.4	3.5	6.2
MT	:	:	:	:	:	:	:	:	:	:	:	:
NL	0.4	-0.2	-0.5	-0.6	0.2	-0.3	-2.6	0.0	0.3	-1.3	-0.9	-1.3
AT	1.4	1.6	-1.1	0.2	1.0	-0.2	-0.4	1.1	2.4	1.9	2.1	0.1
PL	0.9	1.5	-0.6	-0.6	-2.7	2.3	8.1	9.2	4.6	0.2	-3.5	-1.6
PT	2.3	-1.3	4.6	-2.4	3.1	1.0	-0.2	4.5	3.0	3.2	4.7	0.9
SI	-2.5	2.9	2.7	0.5	1.1	1.8	1.0	2.9	2.9	3.5	7.3	6.1
SK	-0.6	3.5	1.3	-0.1	4.5	2.0	3.7	8.3	9.4	3.3	9.5	8.1
FI	1.3	0.4	1.3	1.2	0.8	2.3	5.1	4.6	4.2	4.0	3.8	6.1
SE	1.3	1.4	1.3	1.3	2.2	1.0	5.4	4.3	5.2	5.1	6.6	5.9
UK	2.2	1.7	0.9	0.3	0.0	0.3	6.1	6.9	6.7	5.0	3.3	0.9
BG	2.8	3.1	3.3	3.4	2.6	3.3	11.5	12.2	13.0	15.6	12.2	13.0
RO	4.9	2.5	3.1	6.2	4.9	:	16.8	12.3	10.5	18.9	19.0	:

Table 3: VOLUME OF SALES INDEX FOR RETAIL TRADE, GROWTH RATES (%); SOURCE: EUROSTAT STS

Volume of sales index for food and non-food retailers

	Quarter on quarter growth rates, seasonally adjusted data						Year on year growth rates, working day adjusted data					
	Q1-04	Q2-04	Q3-04	Q4-04	Q1-05	Q2-05	Q1-04	Q2-04	Q3-04	Q4-04	Q1-05	Q2-05
EU-25	0.6	0.3	0.3	0.5	0.4	-0.2	2.2	1.2	1.3	1.8	1.7	0.8
Euro-zone	0.0	0.3	0.2	0.3	0.4	-0.8	1.3	0.1	0.3	1.1	1.0	0.0
BE	2.4	-0.7	0.3	0.9	0.1	-0.5	3.3	1.0	2.5	3.2	0.2	1.4
CZ	0.5	0.0	1.2	1.4	0.1	1.1	2.3	1.5	2.7	3.7	3.8	2.8
DK	1.2	-0.3	1.2	0.9	-0.9	0.3	3.0	2.8	3.1	2.4	2.1	0.3
DE	-0.5	-0.8	2.2	0.1	1.2	-1.2	2.6	0.6	1.4	1.0	2.8	2.3
EE	1.2	4.7	2.2	2.4	3.6	2.9	13.0	14.8	12.0	10.8	13.6	11.6
EL	0.7	2.4	1.9	1.2	1.8	-0.1	6.2	7.8	8.1	6.5	8.1	4.3
ES	0.9	0.2	-0.5	1.4	-0.2	-0.9	2.5	1.5	0.0	2.4	0.8	-0.3
FR	0.1	0.1	0.2	-0.2	-0.7	-0.5	0.7	-0.5	0.0	0.6	-1.3	-2.0
IE	0.2	1.0	1.1	2.5	0.6	1.9	3.3	2.3	4.1	5.2	c	6.3
IT	-0.9	-0.2	-0.8	0.7	0.9	-1.4	-0.9	-2.8	-3.3	-1.0	1.4	-0.8
CY	1.9	1.5	3.2	2.8	2.1	:	3.1	1.1	5.5	10.6	12.5	:
LV	-0.4	5.0	2.1	5.1	5.8	2.1	13.4	11.6	8.3	11.7	22.9	15.4
LT	1.5	0.7	-0.8	2.5	1.1	3.0	11.8	11.6	2.7	4.0	3.3	6.3
LU	-1.1	-0.3	-0.8	-0.7	0.2	-0.8	1.2	-0.1	-1.4	-2.9	-0.2	-2.2
HU	0.4	0.1	0.8	0.6	0.6	2.0	3.0	3.5	3.0	1.6	0.6	5.2
MT	:	:	:	:	:	:	:	:	:	:	:	:
NL	0.7	0.3	-0.8	0.5	0.4	-0.3	0.4	0.7	0.4	0.6	0.5	-0.4
AT	1.9	0.3	-1.6	0.7	0.7	-0.7	0.5	0.1	0.5	1.0	0.4	-0.7
PL	0.3	0.3	-1.7	-0.8	0.5	3.0	9.4	6.1	1.2	-2.0	-2.1	1.7
PT	1.0	2.0	2.4	0.0	0.6	1.6	-0.4	6.5	3.4	5.5	6.5	-0.8
SI	2.6	0.0	1.1	2.1	1.1	2.8	1.6	2.6	2.7	5.9	4.5	7.5
SK	-0.5	-1.2	-4.2	-2.7	1.2	-5.9	-10.5	-6.7	-8.5	-8.2	-6.7	-11.2
FI	0.4	0.4	0.2	0.9	1.1	1.2	2.9	2.5	1.4	1.5	2.7	3.3
SE	0.7	0.3	-0.8	0.6	2.4	-0.2	1.5	0.2	-0.1	0.4	2.8	2.0
UK	1.3	1.5	0.8	0.8	0.4	0.3	3.9	3.9	4.2	4.4	3.5	2.3
BG	0.4	1.0	2.5	3.2	2.6	2.1	10.5	5.1	5.1	8.1	10.4	10.7
RO	3.2	2.5	4.4	4.8	5.5	:	13.7	6.7	8.4	14.6	24.7	:

Table 4: VOLUME OF SALES INDEX FOR FOOD RETAILERS, GROWTH RATES (%); SOURCE: EUROSTAT STS

	Quarter on quarter growth rates, seasonally adjusted data						Year on year growth rates, working day adjusted data					
	Q1-04	Q2-04	Q3-04	Q4-04	Q1-05	Q2-05	Q1-04	Q2-04	Q3-04	Q4-04	Q1-05	Q2-05
EU-25	1.1	0.9	0.3	0.2	0.5	0.3	2.9	3.4	3.3	2.4	2.0	1.1
Euro-zone	0.3	0.4	0.0	0.0	0.8	0.0	0.6	0.9	0.9	0.7	1.1	0.7
BE	1.7	-0.5	-0.1	1.6	-3.0	6.8	-1.7	0.8	1.1	2.5	-2.1	5.1
CZ	1.0	1.1	0.7	0.4	0.8	1.1	2.8	4.2	3.5	2.3	3.4	2.4
DK	5.8	1.9	3.5	4.9	1.0	4.4	7.7	9.2	11.3	16.9	12.1	13.9
DE	-1.2	0.4	0.3	0.4	0.4	-0.4	-1.3	-1.0	0.0	-0.1	1.7	0.8
EE	3.3	1.2	3.5	2.7	2.2	4.2	15.3	12.0	12.4	11.2	10.3	13.3
EL	1.9	-1.0	0.5	0.2	-0.1	1.7	3.3	2.2	1.5	0.9	-2.3	3.8
ES	0.5	0.3	0.1	1.2	1.0	0.3	4.9	2.7	1.4	2.1	3.2	2.6
FR	1.7	0.8	0.6	0.4	0.7	0.1	3.9	4.1	3.6	3.3	1.9	1.3
IE	1.2	2.5	-0.3	0.1	3.0	1.0	1.6	4.4	4.3	3.0	c	3.9
IT	-0.6	-0.6	-1.0	-0.7	-0.4	-0.9	-2.1	-2.6	-3.2	-2.9	-2.2	-2.9
CY	1.5	-0.3	0.6	0.5	0.5	:	8.7	2.8	-0.3	-0.8	2.9	:
LV	-6.8	7.5	3.2	9.3	0.4	6.8	12.8	15.9	12.2	12.2	23.7	20.9
LT	2.9	3.1	4.7	2.1	2.9	6.5	16.0	14.2	17.6	13.1	12.8	17.1
LU	0.6	0.7	0.3	-0.2	-1.0	-1.0	0.4	1.0	2.6	2.0	1.0	-2.8
HU	0.7	2.4	0.8	1.2	1.9	2.2	8.1	11.6	7.1	4.7	6.0	6.9
MT	:	:	:	:	:	:	:	:	:	:	:	:
NL	-0.1	-0.1	-0.9	-1.2	0.2	-0.4	-4.2	0.0	-0.1	-2.6	-2.1	-2.3
AT	1.1	2.5	-0.8	-0.2	1.2	0.1	-1.0	1.7	3.5	2.4	3.2	0.5
PL	1.1	2.8	-1.4	-1.1	-3.3	2.4	7.7	11.0	5.7	0.7	-4.8	-5.3
PT	3.3	-3.7	6.3	-4.2	5.1	0.6	0.0	2.9	2.7	1.6	3.3	2.3
SI	-2.2	1.6	2.4	-0.4	2.0	2.0	3.0	3.2	3.3	0.9	5.7	6.4
SK	-5.3	7.2	3.0	2.1	3.5	4.8	7.1	12.9	15.3	6.5	16.0	14.0
FI	1.3	0.7	2.0	1.2	1.1	2.5	6.7	5.6	6.0	4.7	5.3	7.2
SE	1.9	2.3	2.7	1.6	2.7	2.0	8.9	8.0	9.6	8.6	9.6	9.1
UK	2.6	2.5	0.7	-0.2	0.0	-0.4	8.1	9.2	8.6	5.4	3.0	-0.1
BG	3.9	4.2	3.8	3.6	2.5	3.5	12.1	16.5	17.9	19.9	13.2	14.2
RO	5.9	3.0	2.4	8.1	1.1	:	19.6	16.9	12.0	22.0	15.1	:

Table 5: VOLUME OF SALES INDEX FOR NON-FOOD RETAILERS, GROWTH RATES (%); SOURCE: EUROSTAT STS

Volume of sales index for selected non-food retailers

	Quarter on quarter growth rates, seasonally adjusted data						Year on year growth rates, working day adjusted data					
	Q1-04	Q2-04	Q3-04	Q4-04	Q1-05	Q2-05	Q1-04	Q2-04	Q3-04	Q4-04	Q1-05	Q2-05
EU-25	1.4	1.0	0.3	0.1	1.0	0.9	2.1	3.2	3.5	2.7	2.6	2.4
Euro-zone	1.1	0.4	-0.1	-0.4	0.7	0.6	-1.2	0.3	1.3	0.7	0.8	0.9
BE	2.3	-1.1	3.0	-3.6	1.6	-1.3	-1.5	1.5	5.2	-0.3	1.0	-0.7
CZ	5.8	1.8	3.9	1.0	2.7	6.3	10.3	12.3	14.7	10.8	10.2	15.2
DK	4.1	-0.3	8.1	5.6	2.1	3.4	4.1	5.6	10.6	17.5	16.2	19.0
DE	2.3	-0.1	1.3	0.5	-1.0	4.5	-1.8	0.1	2.7	3.7	1.2	5.5
EE	-10.7	-4.2	12.7	-1.9	0.1	9.4	3.4	-6.9	-2.7	-5.3	5.5	21.0
EL	2.0	0.0	1.2	0.1	-0.3	0.6	0.6	-1.5	3.2	3.1	0.0	1.5
ES	-0.5	2.3	-0.2	0.9	0.9	1.0	2.3	2.4	3.2	2.5	3.7	2.8
FR	1.0	1.3	-0.3	-0.1	0.0	-0.4	-0.1	1.7	0.6	0.6	-0.7	-1.9
IE	3.8	2.0	-0.2	0.4	7.3	0.3	7.8	11.0	8.1	5.6	9.2	8.0
IT	-1.1	-0.2	-1.6	-0.5	0.0	-1.4	-3.6	-3.6	-4.4	-3.6	-1.8	-3.5
CY	2.8	0.3	-0.4	-1.0	-1.4	:	17.9	11.1	0.5	-2.1	1.1	:
LV	8.0	12.8	17.5	7.6	-5.0	9.2	27.0	44.8	58.6	52.2	36.9	30.8
LT	4.9	5.4	8.8	3.3	6.2	18.7	24.5	23.5	32.3	22.3	26.8	43.7
LU	-1.3	-0.2	3.1	-0.9	-0.4	:	-5.2	-2.1	5.7	0.5	0.9	:
HU	0.0	-1.1	-1.5	0.9	2.0	2.8	4.5	4.1	-2.5	-2.0	0.3	5.6
MT	:	:	:	:	:	:	:	:	:	:	:	:
NL	0.0	0.3	-1.0	-1.2	1.6	-0.3	-4.6	0.7	1.1	-2.1	0.2	-1.0
AT	2.1	1.1	-0.4	-3.0	3.8	0.9	-2.7	-0.2	4.6	-0.7	2.2	1.2
PL	-4.4	-1.5	4.5	1.3	5.6	3.1	15.8	1.5	7.2	-1.0	11.2	14.8
PT	12.0	-7.4	9.8	-8.8	12.0	-5.6	0.7	3.5	7.5	4.0	8.9	-0.9
SI	:	:	:	:	:	:	:	:	:	:	:	:
SK	-31.2	-4.4	-4.8	24.3	12.4	-10.0	-18.2	-23.7	-24.0	-21.3	27.1	20.8
FI	0.6	-0.4	4.6	-1.3	0.7	:	4.0	3.7	7.3	2.7	3.7	:
SE	2.3	0.0	5.1	-1.1	2.7	1.7	5.7	5.9	8.9	5.5	7.4	8.2
UK	3.0	2.3	0.1	0.7	1.2	1.2	9.3	10.0	7.0	6.0	4.8	3.0
BG	2.8	4.9	-1.1	5.0	3.0	9.0	9.0	15.9	7.6	12.0	12.2	17.0
RO	9.7	-1.0	0.9	4.7	-3.1	:	10.6	4.2	8.1	17.0	1.9	:

Table 6: VOLUME OF SALES INDEX FOR TEXTILES, CLOTHING, FOOTWEAR & LEATHER GOODS RETAILERS, GROWTH RATES (%); SOURCE: EUROSTAT STS

	Quarter on quarter growth rates, seasonally adjusted data						Year on year growth rates, working day adjusted data					
	Q1-04	Q2-04	Q3-04	Q4-04	Q1-05	Q2-05	Q1-04	Q2-04	Q3-04	Q4-04	Q1-05	Q2-05
EU-25	2.2	0.9	0.2	0.2	0.3	0.5	4.8	4.8	4.3	3.4	1.7	1.2
Euro-zone	1.9	0.3	-0.3	0.0	0.4	0.7	2.5	2.9	2.1	1.8	0.5	0.9
BE	4.7	-0.9	1.7	-1.6	-2.9	16.2	2.3	3.2	5.8	3.8	-4.1	13.3
CZ	1.1	2.7	-0.3	0.9	1.0	0.7	6.7	10.9	6.8	2.5	3.5	0.9
DK	1.2	3.3	1.5	6.4	2.7	5.3	5.8	7.4	7.0	13.4	14.3	17.2
DE	2.8	0.2	-0.8	0.6	1.0	-2.4	1.1	2.0	1.5	2.8	1.3	-1.6
EE	4.2	3.5	-3.9	5.0	4.1	6.9	22.5	22.9	6.5	8.4	8.5	13.0
EL	2.8	-1.6	0.6	0.0	-0.4	3.0	5.5	6.2	3.4	0.9	-4.9	6.1
ES	2.0	0.7	-0.7	0.7	-0.2	0.1	7.2	6.2	2.0	2.1	1.0	-0.1
FR	2.2	1.7	1.2	0.7	0.8	1.0	7.6	8.0	7.1	5.9	3.0	3.7
IE	2.1	3.3	2.2	-0.7	2.3	1.1	-0.5	5.4	8.3	6.5	7.1	5.0
IT	-0.7	-0.7	-1.2	-0.8	-0.6	-0.9	-2.5	-2.7	-3.6	-3.5	-3.2	-3.3
CY	4.7	1.1	1.7	0.7	3.6	:	15.2	12.6	11.2	6.4	7.9	:
LV	-10.9	14.5	2.8	7.9	-3.4	6.7	19.4	21.8	11.5	12.4	25.8	14.5
LT	4.4	7.7	7.3	3.1	3.0	8.6	37.4	33.7	35.7	24.0	21.2	23.0
LU	-0.2	0.7	2.2	-0.7	1.6	:	4.2	2.0	7.2	1.4	3.4	:
HU	1.0	3.3	0.3	1.6	-0.4	3.9	10.5	16.8	8.0	5.7	4.2	6.7
MT	:	:	:	:	:	:	:	:	:	:	:	:
NL	1.1	-1.0	-1.2	-1.0	-0.5	1.0	-3.1	-0.5	-1.9	-2.7	-3.9	-1.3
AT	2.9	1.4	-1.0	-1.2	1.5	1.6	1.3	1.8	2.7	1.9	0.9	1.2
PL	13.9	1.6	-5.1	2.2	-2.6	6.2	34.8	32.7	19.1	12.2	-7.0	-1.1
PT	-1.6	-2.7	6.5	-2.3	4.4	5.6	-0.8	1.3	0.7	0.0	5.2	8.7
SI	:	:	:	:	:	:	:	:	:	:	:	:
SK	40.8	5.0	2.9	5.3	-13.4	7.8	100.4	70.0	62.5	60.8	-1.4	1.4
FI	1.8	-0.8	2.3	1.1	3.9	:	10.8	5.7	6.7	4.5	6.7	:
SE	1.8	3.8	3.0	1.4	2.5	2.7	10.3	10.5	12.1	10.1	11.2	10.1
UK	1.6	2.6	1.4	-0.6	-0.4	-1.8	8.4	6.9	8.3	4.9	3.2	-1.7
BG	4.7	6.0	6.4	4.9	1.6	3.8	15.7	18.6	25.0	27.0	19.3	17.3
RO	-6.2	4.9	0.1	7.3	6.2	:	25.7	17.6	1.3	8.2	21.9	:

Table 7: VOLUME OF SALES INDEX FOR HOUSEHOLD EQUIPMENT RETAILERS, GROWTH RATES (%); SOURCE: EUROSTAT STS

Volume of sales index for selected non-food retailers (continued)

Among non-food retailers, the volume of sales increased at its most rapid pace for textile, clothing, footwear and leather goods retailers, with a 0.9 % rise in seasonally adjusted sales in the EU-25 between the first and second quarters of 2005 (0.6 % in the euro-zone). This followed 1.0 % growth in the first quarter of 2005 (0.7 % in the euro-zone).

The volume of sales index for household equipment retailers rose by 0.5 % in the EU-25 (and 0.7 % in the euro-zone). These latest rates marked an improvement on those reported for the first quarter of 2005, when sales volumes had increased by 0.3 % and 0.4 % respectively.

The sales index for book, newspaper and other specialised retailers was unchanged in the EU-25 between the first and second quarters of 2005, while it contracted by 0.2 % in the euro-zone. This marked an improvement for the EU-25, as sales had fallen by 0.4 % in the first quarter of 2005, while for the euro-zone the latest rates deteriorated when compared with those for the first quarter, when sales had marginally increased by 0.1 %.

On the basis of a comparison with the same quarter of a year before, working day adjusted sales volumes in the second quarter of 2005 rose by 2.4 % in the EU-25 for textile, clothing, footwear and leather retailers (0.9 % in the euro-zone). These latest figures showed little change when compared with the rates recorded for the first quarter of 2005. On the basis of year on year comparison of latest growth rates, textile, clothing, footwear and leather retailers recorded the highest growth in sales among the selected non-food retailers for which information is available (as was the case for quarter on quarter growth rates).

There was 1.2 % sales growth between the second quarters of 2004 and 2005 for household equipment retailers in the EU-25, while the corresponding rate for the euro-zone was 0.9 %. These latest rates marked the continuation of a gradual slowdown in the pace at which sales were growing, with the pace of growth slowing in the EU-25 in each of the last four quarters.

There was almost no change in year on year sales growth for book, newspaper and other specialised retailers, with volumes falling by 0.1 % in the EU-25 and rising by 0.1 % for the euro-zone in the second quarter of 2005. These latest rates also marked the fourth consecutive quarter that year on year sales growth declined in the EU-25.

	Quarter on quarter growth rates, seasonally adjusted data						Year on year growth rates, working day adjusted data					
	Q1-04	Q2-04	Q3-04	Q4-04	Q1-05	Q2-05	Q1-04	Q2-04	Q3-04	Q4-04	Q1-05	Q2-05
EU-25	1.7	1.1	-0.1	0.5	-0.4	0.0	3.1	4.4	3.8	3.4	1.1	-0.1
Euro-zone	0.2	0.1	-0.5	0.7	0.1	-0.2	-0.8	-0.2	-0.3	0.7	0.6	0.1
BE	0.0	-1.4	-1.5	2.4	-1.9	1.8	-3.4	-2.9	-6.8	1.5	-4.0	2.1
CZ	0.8	0.9	-0.2	0.4	0.2	-0.9	0.5	3.1	-0.2	1.2	2.1	-2.1
DK	24.0	1.3	0.8	7.6	-2.1	4.3	32.8	30.5	27.2	35.8	7.8	11.4
DE	-3.7	-1.8	1.0	1.8	-0.9	-0.3	-3.8	-2.9	-2.4	-2.4	0.3	1.8
EE	1.9	4.1	9.6	-3.5	10.0	3.8	20.7	19.2	29.6	12.0	21.2	20.6
EL	3.9	-0.9	0.6	-0.6	-1.9	1.8	6.4	4.6	5.4	2.8	-4.9	0.3
ES	0.7	-0.1	-2.2	3.8	1.4	0.1	5.1	1.2	-0.4	2.2	3.3	3.1
FR	1.3	0.5	0.4	1.7	0.0	-0.8	0.4	2.1	2.8	4.3	2.7	0.7
IE	0.6	1.1	0.4	1.4	0.2	1.6	0.6	1.5	2.4	3.2	3.2	3.8
IT	-0.9	-1.0	-1.4	-1.1	-0.8	-1.1	-3.0	-3.5	-4.4	-4.8	-3.9	-4.3
CY	0.2	-5.7	-2.2	0.3	0.2	:	4.0	-7.5	-11.6	-8.1	-7.0	:
LV	-5.5	7.5	-1.2	7.1	10.4	8.4	7.1	15.5	9.5	7.1	27.1	26.5
LT	9.1	-2.8	-0.2	2.7	8.7	-8.6	8.0	-2.2	3.8	9.3	8.1	1.9
LU	1.7	0.5	-1.7	4.1	-1.9	:	1.0	3.5	-3.8	6.5	0.6	:
HU	-0.9	2.0	2.4	0.8	1.8	2.4	8.9	9.4	9.9	4.5	6.8	7.5
MT	:	:	:	:	:	:	:	:	:	:	:	:
NL	-0.7	0.7	-1.4	-2.4	-0.5	-0.5	-6.1	-0.6	0.4	-4.1	-3.6	-4.7
AT	1.2	6.1	-0.9	2.4	-1.3	-0.1	-2.2	5.7	7.3	8.6	6.7	-0.1
PL	-3.4	4.8	-5.5	-1.1	-7.4	2.1	-2.4	7.6	-3.5	-6.2	-11.8	-15.5
PT	6.4	-5.4	7.2	-4.2	1.4	-4.0	-3.7	-0.9	0.4	3.2	-2.5	-6.0
SI	:	:	:	:	:	:	:	:	:	:	:	:
SK	-28.4	21.1	6.6	-4.1	4.2	7.3	-9.9	3.0	6.1	-12.1	29.1	14.3
FI	3.2	0.5	2.2	1.2	1.5	:	8.1	6.9	6.1	6.8	5.7	:
SE	3.8	1.9	3.6	2.7	1.8	2.1	13.9	10.2	12.8	11.8	10.4	10.4
UK	4.8	2.7	1.0	-1.0	-1.6	-0.2	10.9	13.2	12.7	7.3	1.1	-2.0
BG	3.6	4.9	3.6	4.1	2.9	4.2	12.2	20.2	17.9	20.2	14.2	15.8
RO	12.4	0.1	-2.4	8.4	-17.8	:	10.7	11.4	5.4	19.9	-14.5	:

Table 8: VOLUME OF SALES INDEX FOR BOOK, NEWSPAPER AND OTHER SPECIALISED RETAILERS, GROWTH RATES (%); SOURCE: EUROSTAT STS

Employment index for retail trade

The latest employment indices for the retail trade sector show that the number of persons employed continued to rise in the euro-zone in the second quarter of 2005. Seasonally adjusted indices rose by 0.4 % between the first and second quarters of 2005, in contrast to the marginal increase of 0.1 % that was posted for the first quarter of 2005. As such, the rate of increase in the level of employment in the retail trade sector returned to a similar level to that experienced during 2004.

The freshest information that is available for the EU-25 is for the first quarter of 2005, when the number of persons employed rose by 0.1 % in relation to the final quarter of 2004.

In terms of year on year changes in employment within the retail trade sector, there was a 1.4 % increase in the second quarter of 2005 in the euro-zone, while the number of persons employed grew by 1.6 % in the EU-25 in the first quarter of 2005.

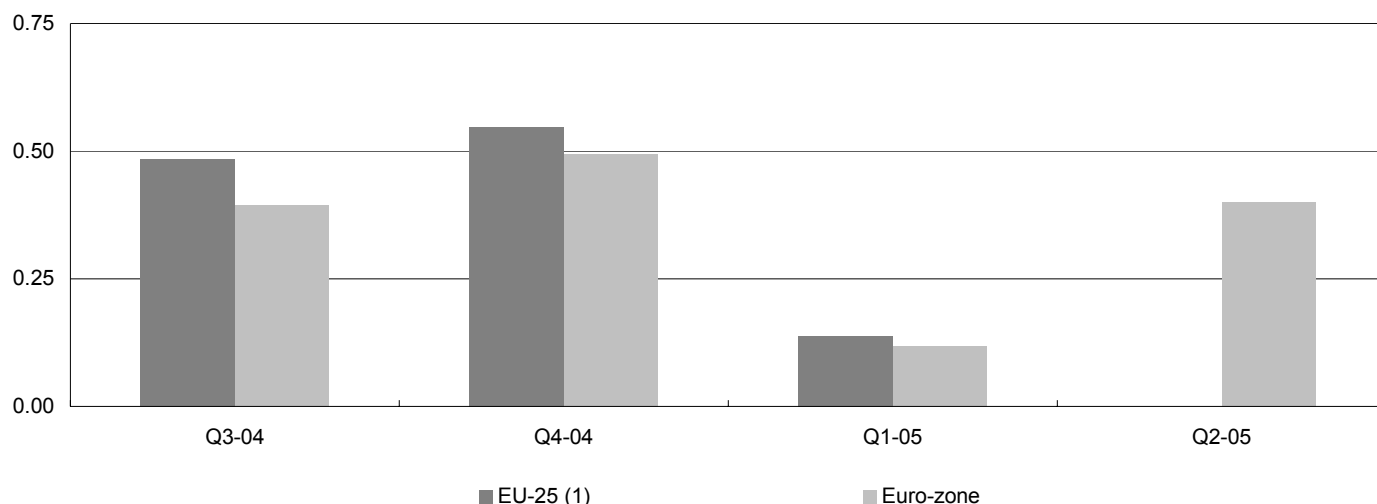


Figure 2: EMPLOYMENT INDEX FOR RETAIL TRADE, SEASONALLY ADJUSTED DATA, GROWTH RATES COMPARED TO THE PREVIOUS QUARTER (%); SOURCE: EUROSTAT STS

(1) Q2-2005, not available.

	Quarter on quarter growth rates, seasonally adjusted data						Year on year growth rates, gross data					
	Q1-04	Q2-04	Q3-04	Q4-04	Q1-05	Q2-05	Q1-04	Q2-04	Q3-04	Q4-04	Q1-05	Q2-05
EU-25	0.1	0.4	0.5	0.5	0.1	:	1.7	1.5	1.5	1.6	1.6	:
Euro-zone	0.6	0.4	0.4	0.5	0.1	0.4	2.2	2.0	1.8	2.0	1.4	1.4
BE	-2.1	:	:	:	:	:	-4.5	:	:	:	:	:
CZ	c	c	c	c	c	c	c	c	c	c	c	c
DK	:	:	:	:	:	:	:	:	:	:	:	:
DE	0.6	-0.3	0.5	-0.1	-0.3	-0.6	1.7	1.1	1.2	0.8	-0.5	-0.5
EE	-4.3	2.9	1.3	0.4	1.2	:	-5.0	-2.1	-0.9	0.2	5.9	:
EL	1.6	1.3	0.6	1.4	-0.4	:	2.9	4.5	3.9	4.9	2.9	:
ES	0.6	0.8	0.5	0.0	0.5	0.3	3.3	2.8	2.2	2.2	1.5	1.3
FR	0.2	0.4	0.2	0.1	0.1	-0.1	1.3	1.3	1.1	0.9	1.1	0.2
IE	c	c	c	c	c	c	c	c	c	c	c	c
IT	c	c	c	c	c	c	c	c	c	c	c	c
CY	1.9	0.3	1.3	0.8	-0.9	:	1.0	1.0	4.2	5.7	0.3	:
LV	1.2	1.5	0.4	0.0	0.9	-0.8	7.3	6.2	4.6	1.8	4.4	0.2
LT	1.4	2.3	4.0	1.2	-4.2	1.1	10.1	11.3	10.5	9.2	3.2	1.9
LU	0.1	0.5	0.9	1.3	0.9	0.3	1.1	0.9	0.9	3.2	3.5	3.6
HU	3.9	1.5	1.6	0.8	-1.3	-0.4	9.6	8.9	9.0	8.1	2.6	0.7
MT	-0.8	-1.1	3.2	1.6	1.4	:	-7.1	-5.4	0.7	3.3	5.4	:
NL	-0.9	-0.7	-0.5	-0.5	-0.2	c	-2.5	-2.8	-2.6	-2.8	-2.0	c
AT	0.3	0.8	0.3	0.5	0.0	0.1	0.2	1.1	1.6	1.9	1.6	0.8
PL	-0.9	0.4	0.8	0.8	1.0	0.5	-0.1	-0.4	0.3	1.1	3.0	3.1
PT	-0.1	0.0	0.1	0.3	0.3	0.5	-0.5	-0.1	-0.1	0.0	0.4	1.4
SI	0.4	0.7	-0.1	0.1	0.0	:	-0.3	0.9	1.0	1.2	0.8	:
SK	5.4	-0.1	-1.2	-1.0	9.2	0.5	-0.6	4.3	3.4	3.0	6.7	7.3
FI	2.4	-0.4	4.0	1.7	0.0	1.6	0.5	-1.0	3.8	8.1	5.3	7.4
SE	-0.7	3.8	1.5	0.4	-1.2	:	2.0	1.1	3.0	5.1	4.5	:
UK	0.0	0.2	0.2	0.4	0.3	:	1.5	1.2	0.9	0.8	1.2	:
BG	4.2	1.8	-6.3	6.4	7.5	2.3	24.3	29.0	3.0	5.7	9.5	9.8
RO	-1.4	-1.3	-2.7	-1.9	24.9	-0.5	-6.6	-6.3	-7.3	-7.4	17.9	18.7

Table 9: EMPLOYMENT INDEX FOR RETAIL TRADE, GROWTH RATES (%); SOURCE: EUROSTAT STS

➤ ESSENTIAL INFORMATION – METHODOLOGICAL NOTES

VOLUME OF SALES

The objective of the **volume of sales index** is to show the quantity of goods sold in the retail trade sector. It is an indicator for final domestic demand and provides information about consumer confidence.

Its **legal basis** is the **Council Regulation for short-term statistics 1165/98 from 19 May 1998**¹. Division 52 of the NACE Rev. 1 classification² covers retailing.

The **volume of sales**³ represents the value of turnover in constant prices and as such it is a quantity index. It **can be calculated as** turnover at current prices, deflated by the deflator of sales, or as a quantity index derived directly from the quantity of goods sold. Turnover comprises the totals invoiced by the observation unit during the reference period. This corresponds to market sales of goods or services supplied to third parties. It includes all duties and taxes on the goods or services invoiced by the unit with the exception of the VAT invoiced by the unit vis-à-vis its customer and other similar deductible taxes directly linked to turnover.

Member States are required **to transmit** gross and working-day adjusted data to Eurostat and are encouraged to also send seasonally adjusted and trend data. Eurostat calculates the adjustment only if nationally adjusted data are not available.

Eurostat aggregates working-day adjusted data from the Member States in order **to compile the euro-zone and EU-25 series**. Seasonally adjusted euro-zone and EU-25 series are then produced using TRAMO/SEATS. Missing components for the euro-zone and EU-25 aggregates are estimated using an ARIMA method. The **reference period** is the calendar month. **Aggregate data should be transmitted to Eurostat no later than two months** after the end of the reference period. More detailed data have to be transmitted within three months. This deadline may be extended by 15 more calendar days for those Member States whose value added in Division 52 of NACE Rev. 1 represents less than 3% of the Community total.

The **weights** used for aggregations are based on information from the Structural Business Statistics database or on information coming directly from the Member States. Weights and base year are revised every five years. **The current base year is 2000.**

EMPLOYMENT INDEX

The index shows the evolution of the number of persons employed in the retail trade sector.

The **legal basis** is again the **Council Regulation for short-term statistics 1165/98** from 19 May 1998.

The index is defined as the total number of persons who work in the observation unit (including working proprietors or partners and unpaid family workers), as well as persons who work outside the unit, but who belong to it and are paid by it (e.g. sales representatives and delivery personnel, repair). Part-time workers are included as well. Excluded is manpower supplied to the unit by other enterprises. Member States can use the number of employees as an approximation of the number of persons employed.

Data shall be **transmitted** to Eurostat at the 2-digit level of NACE Rev. 1 by all Member States. The data are used to produce aggregated indicators for the Community as a whole, and for the group of Member States participating in the euro-zone. **Note that the employment index data refers to NACE Rev. 1 Division 52, whilst that for the volume of sales refers to NACE Rev. 1 Division 52 excluding Group 52.7.**

Member States shall transmit quarterly data. Data should be transmitted not later than three months after the end of the reference period. Those Member States whose value added in Division 52 of NACE Rev. 1 represents less than 3% of the European Community total have 1 month longer to transmit the index.

Member States shall transmit a gross index, although they may also transmit seasonally adjusted and trend-cycle indices. Eurostat publishes nationally adjusted data if available, otherwise, it performs the adjustment itself.

Gross data from Member States are aggregated in order **to compile euro-zone and EU-25 series**. Seasonally adjusted euro-zone and EU-25 series are then produced using the TRAMO & SEATS method. Missing components for euro-zone and EU-25 aggregates are estimated using an ARIMA method. When calculating the data for European aggregates (euro-zone and EU-25) Eurostat makes use of confidential data.

The **weights** for the index come from the Structural Business Statistics database or directly from Member States. Weights and base year are revised every five years. **The current base year is 2000.**

SYMBOLS AND ABBREVIATIONS

c confidential
: not available

FURTHER INFORMATION

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¹ Official Journal No L 162 of 5 June 1998. Also available via the Business Methods web-site: <http://forum.europa.eu.int/Public/irc/dsis/bmethods/home>.

² NACE Rev. 1 - Statistical classification of economic activities in the European Community, Eurostat, 1996 (ISBN 92-826-8767-8).

³ This abbreviated version of the definition of the volume of sales index for retail trade is based on the Commission Regulation on the definition of variables.

Further information:

Reference publications

Title	Quarterly Panorama of European Business statistics
Catalogue No	VPA000
Price	EUR 100

Databases

[EUROSTAT Website/Industry, trade and services/Industry, trade and services - horizontal view/Short-term Business Statistics - Monthly and Quarterly \(Industry, Construction, Retail Trade and Other Services\)/Trade and other services/Retail trade](#)

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